

# Milk POWDER

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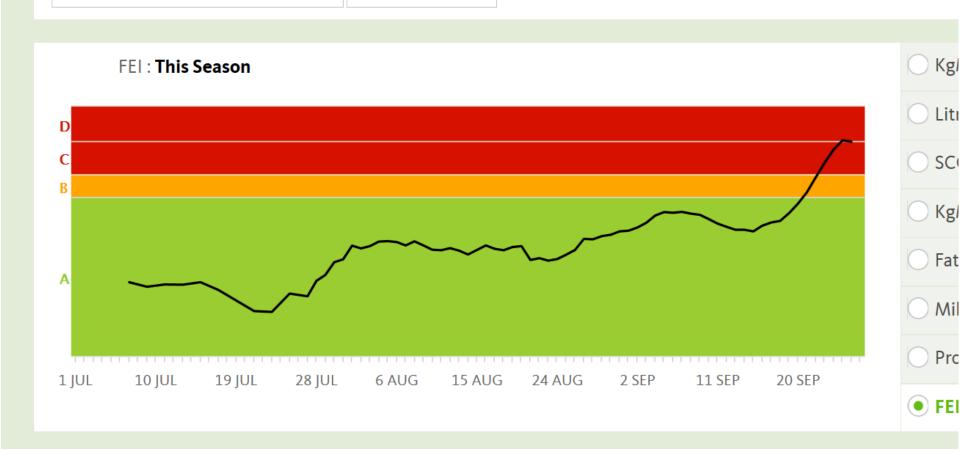




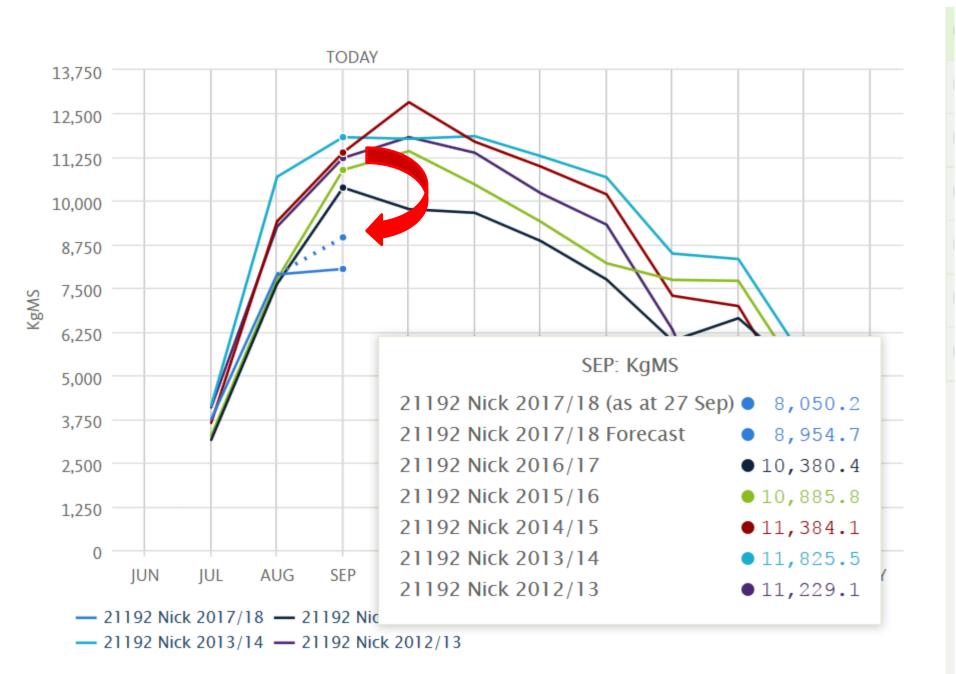


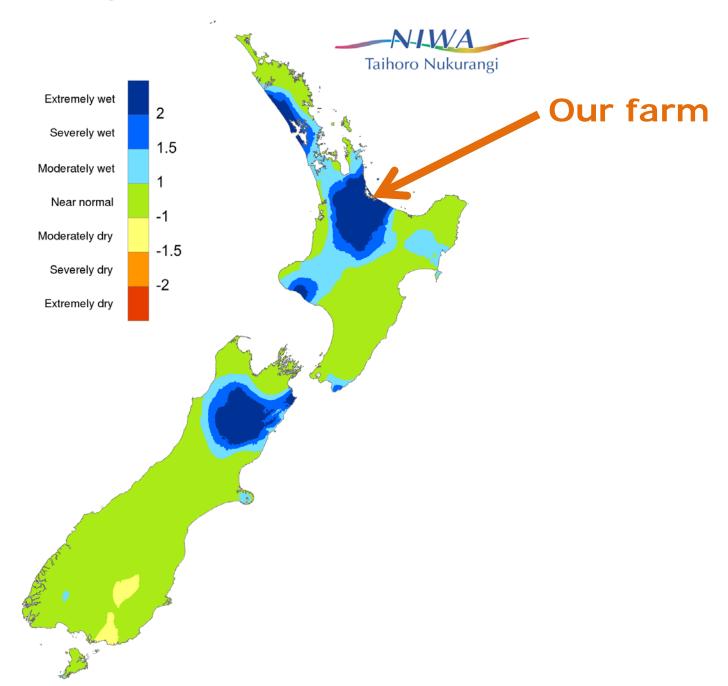






KgMS: **1 June – 31 May** 



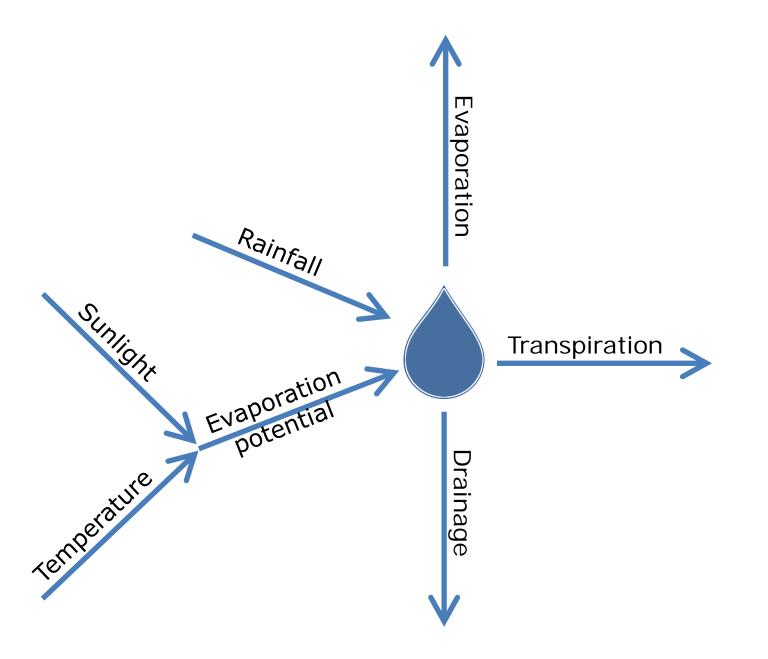


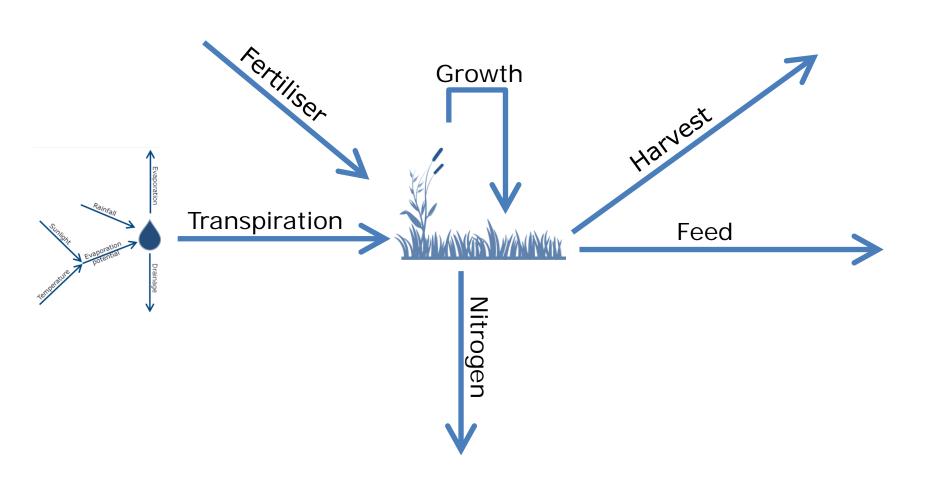
## What went wrong?

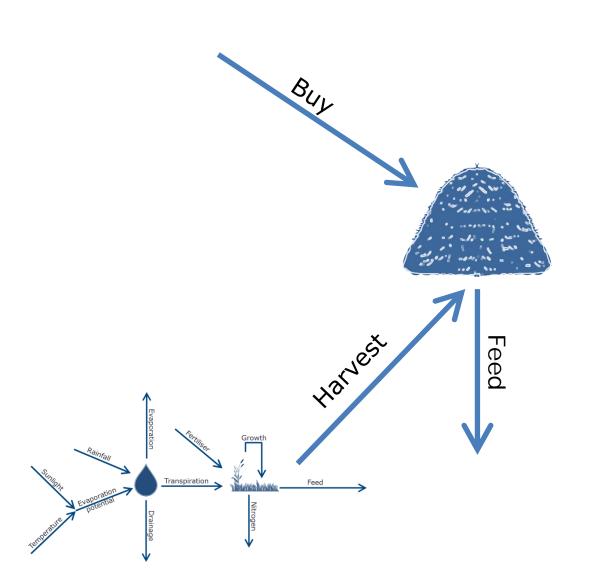
- Good payout forecast
- So maintained high stocking rate
- Reasonable feed stocks on hand so didn't buy more
- Wet year (2x avg. rainfall) left paddocks damaged
- Experience said: can't have bad Summer, Autumn, Winter AND Spring right... the sun will come
- Farm consultant's advice: "don't blink"

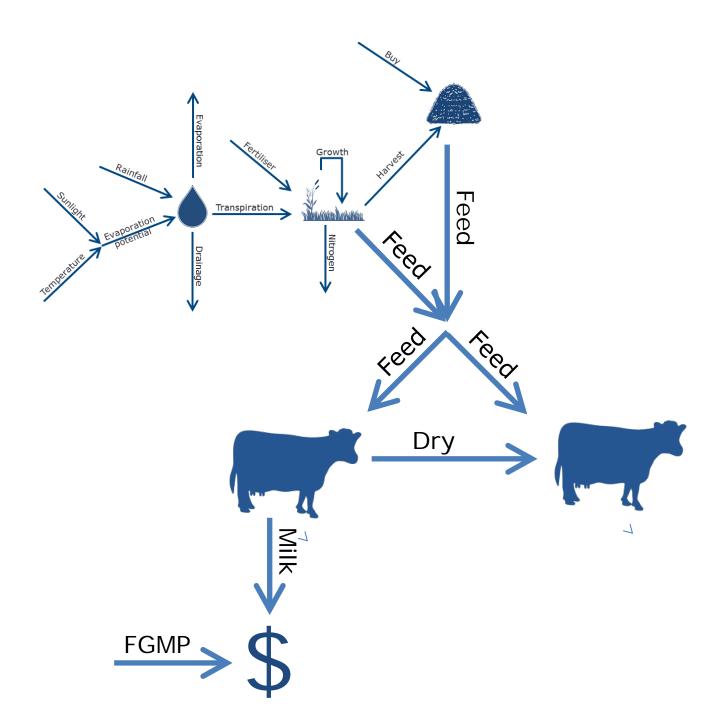
### The Milk

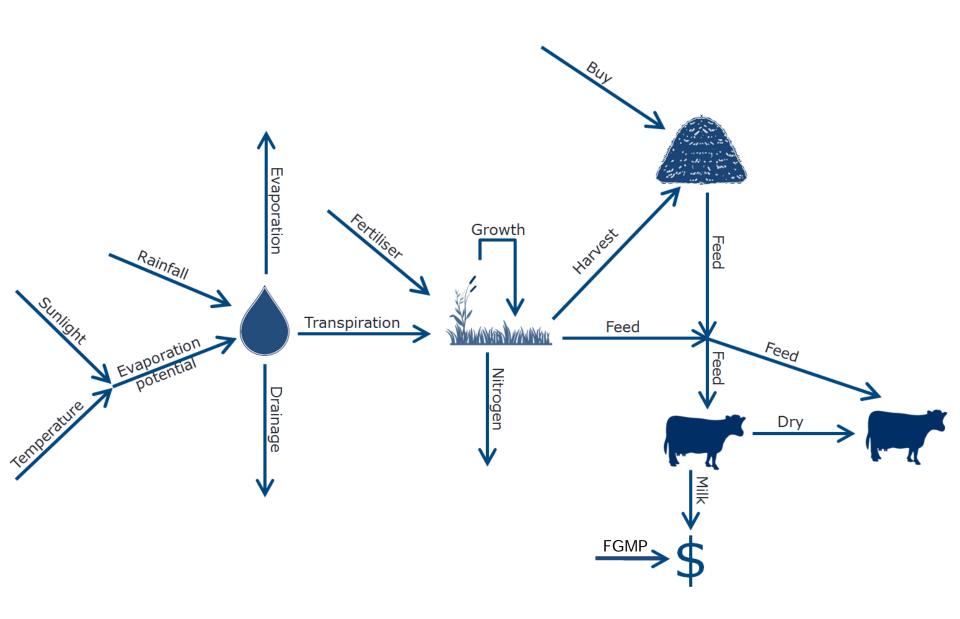
- Production
- Optimiser incorporating
- Weather
- Dynamics and
- Economic
- Risk

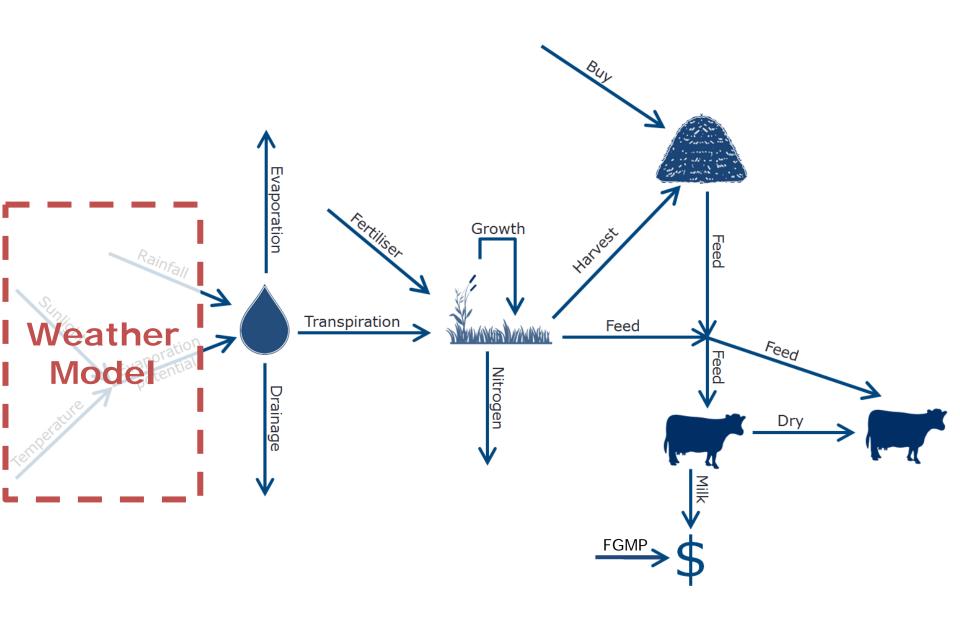


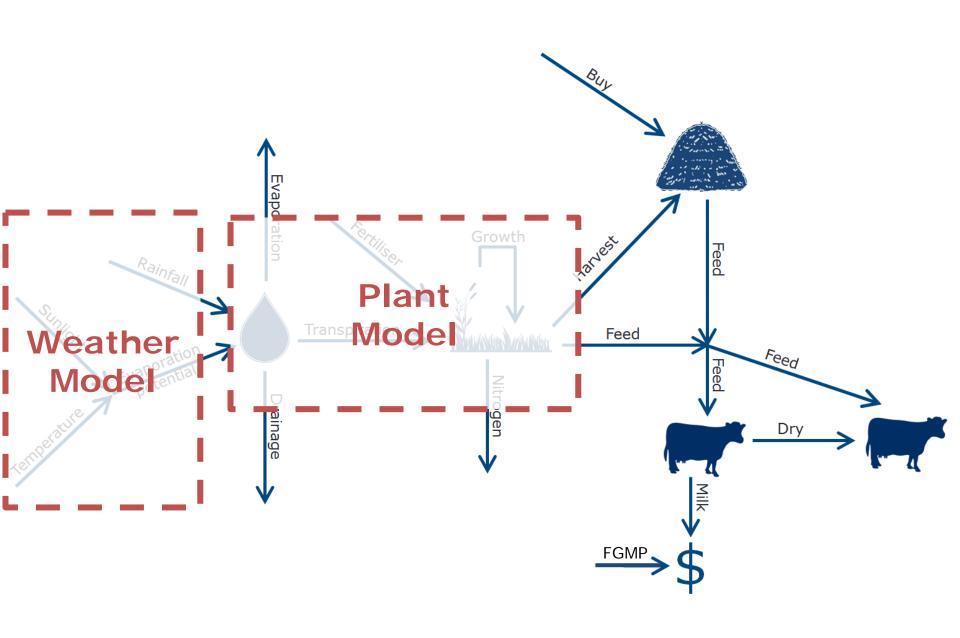


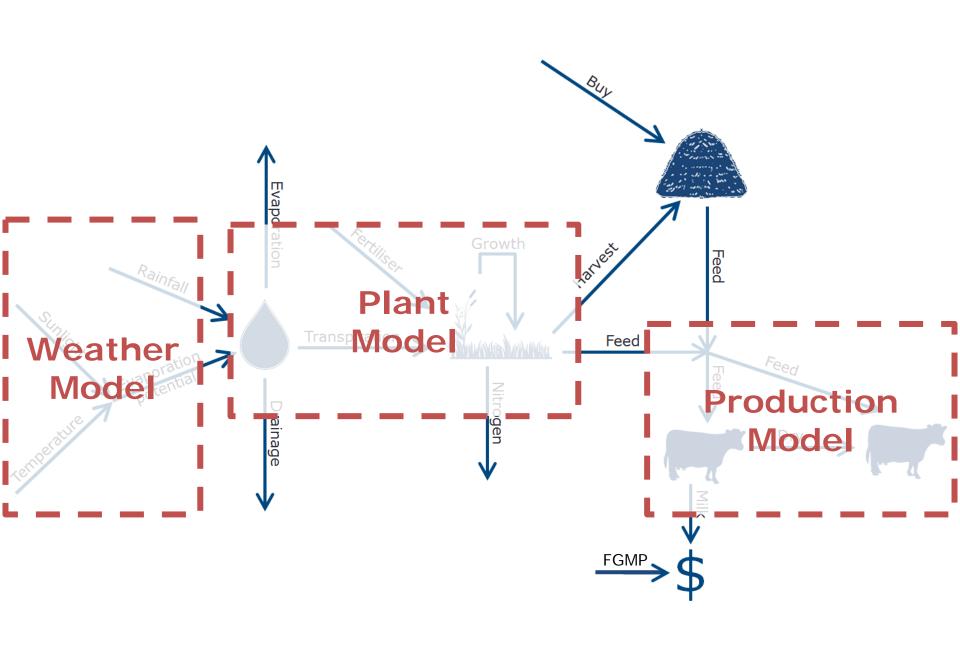


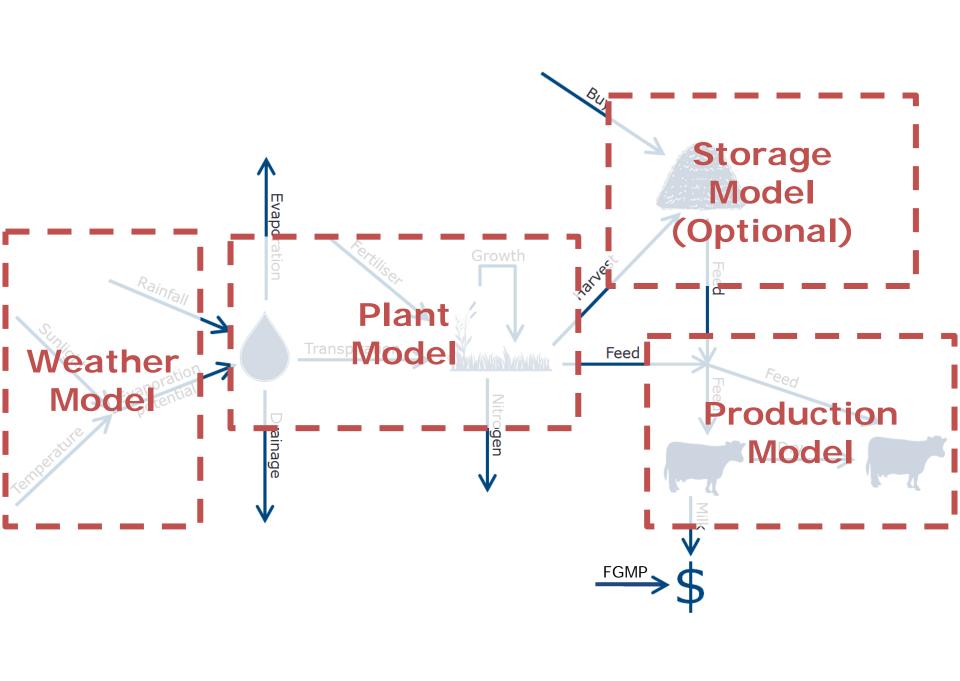


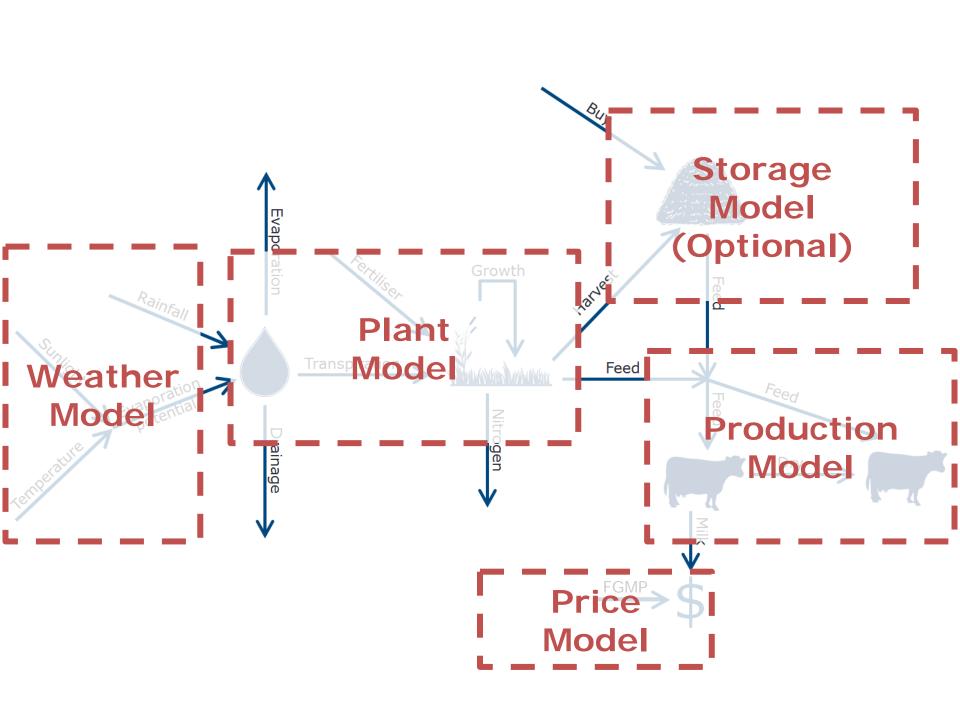




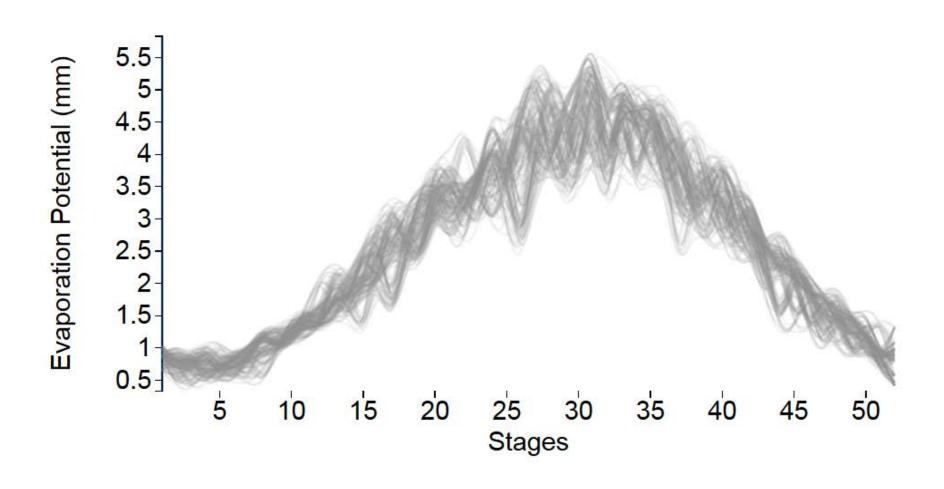




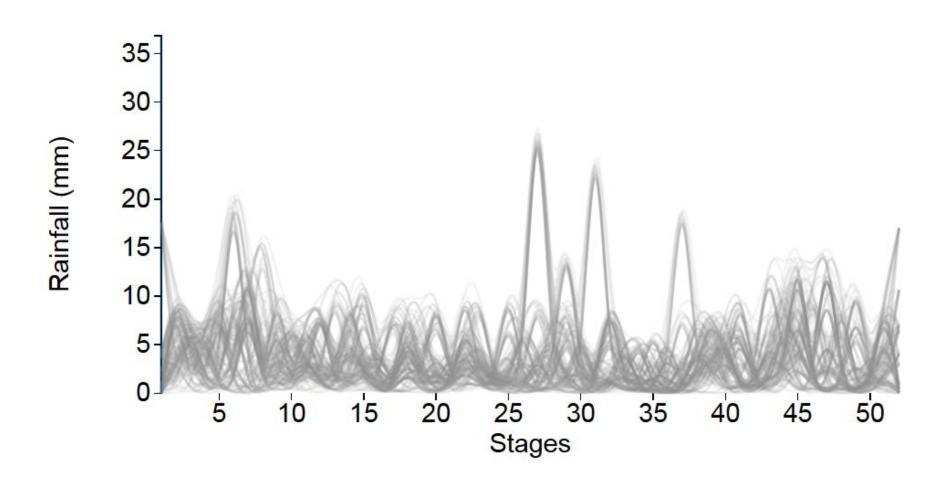




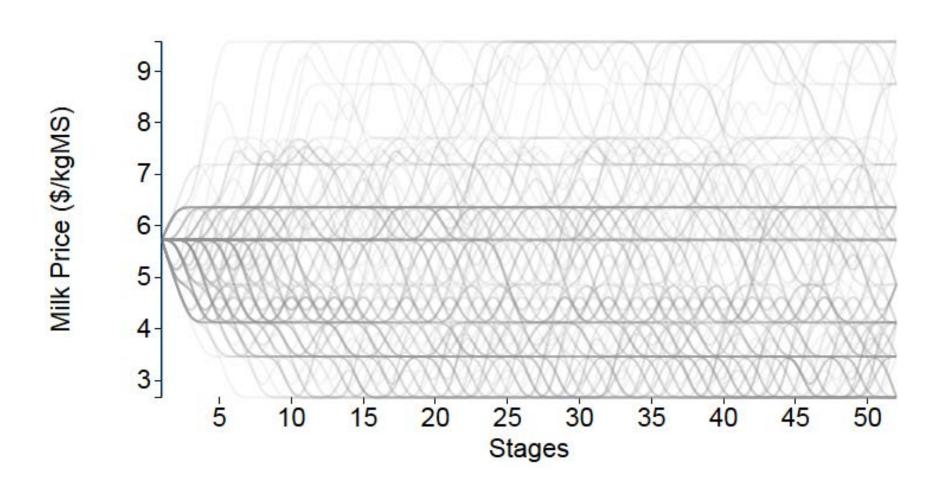
# **Evaporation Potential**



### Rainfall



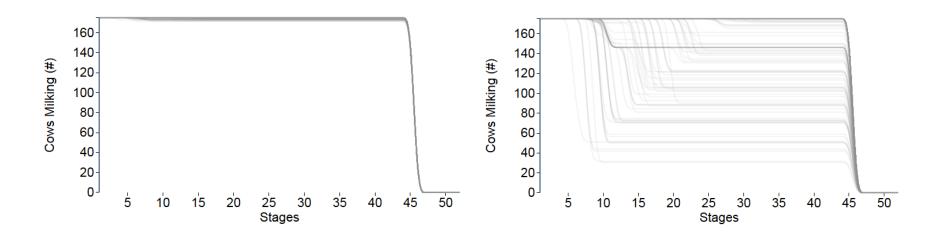
### Milk Price



# **Dry off Decisions**

**Risk Neutral** 

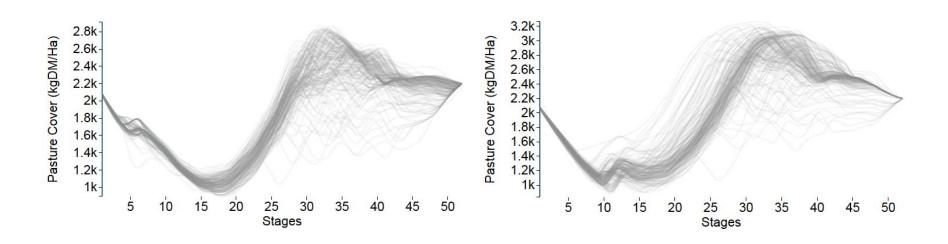
**Risk Averse** 



# Pasture Management

**Risk Neutral** 

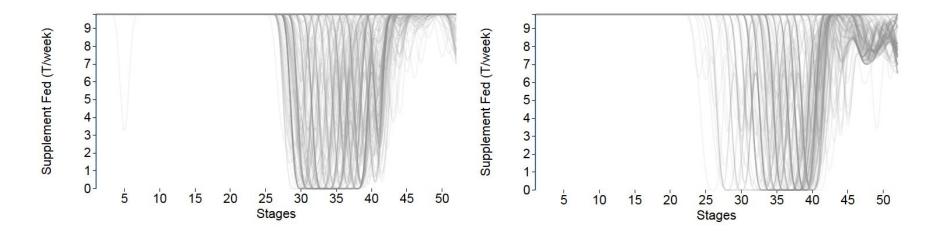
**Risk Averse** 



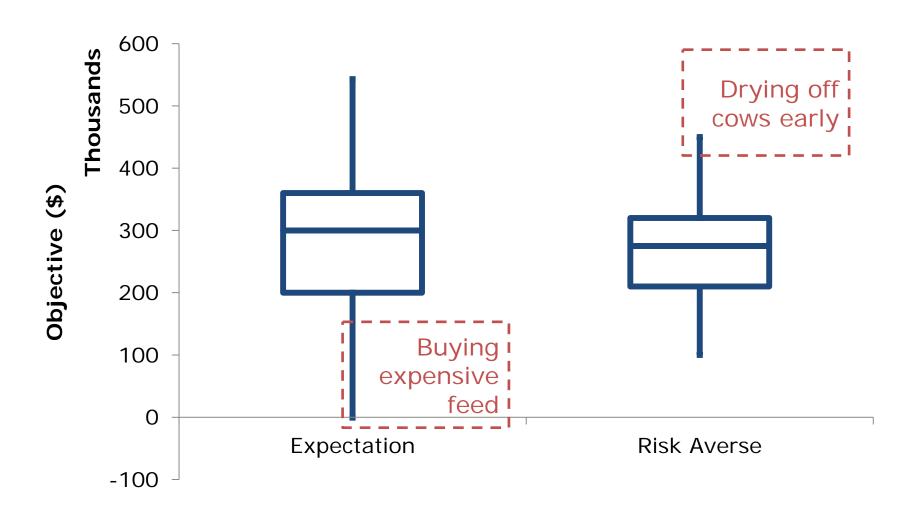
## Supplementation

#### **Risk Neutral**

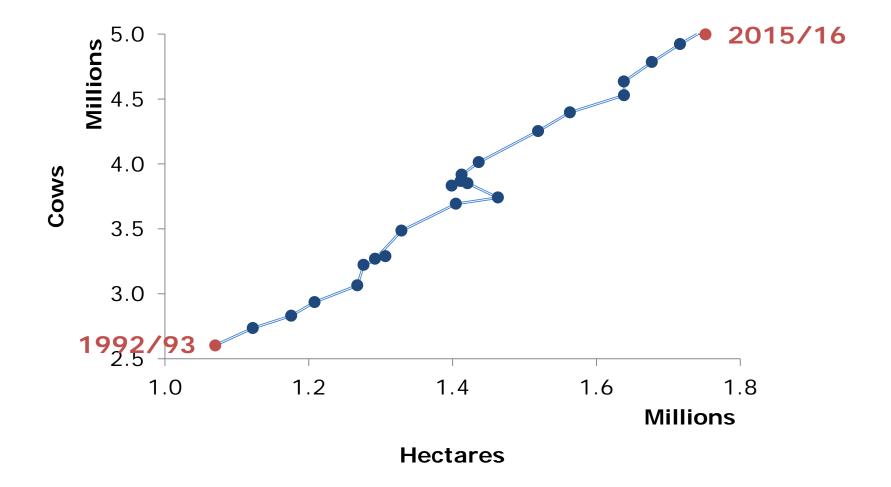
#### **Risk Averse**



# Objective







# Greens to tax pollution to help fund sustainable farming •

STACEY KIRK Last updated 16:58, September 2 2017











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### Greens to tax pollution to help fund sustainable farming •

STACEY KIRK Last updated 16:58, September 2 2017













### Labour's water tax plan doesn't go far enough: Economists

SUSAN EDMUNDS Last updated 15:24, September 13 2017









### Greens to tax pollution to help fund

STACEY KIRK Last updated 16:58. September 2 2017













### Labour's water tax plan doesn't go far enough: Economists

SUSAN EDMUNDS

Last updated 45:04 Contamber 42 0047











GERALD PIDDOCK Last updated 13:23, March 9 2017













# Demonstration dairy farm cuts nitrate leaching 30 per cent and stays profitable

Lincoln University Dairy Farm is close to achieving a 30 per cent reduction in nitrate leaching, while maintaining its profitability. The farm's managers tell Tony Benny how it was done.

Last updated 10:00, September 21 2017

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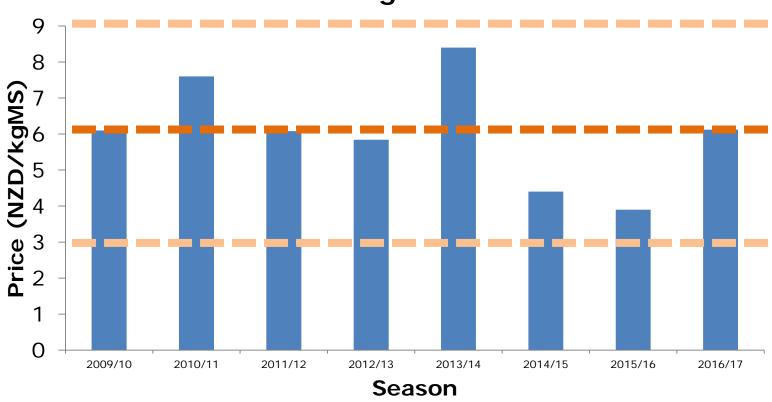
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#### Fonterra Farmgate Milk Price





← America's mega dairy farms

EU ramps up dairy production again →

#### Dairy prices are not predictable

Posted on April 20, 2016

In recent weeks, the news media has been reporting wildly opposing views on short term dairy prices.

ASB's Nathan Penny has been predicting a 2016/17 payment that will start with a '6'. In

contrast, W ongoing glo Fonterra's that predic

#### Dairy price estimates are consistently wrong

Posted on May 31, 2016

As occurs each year, the media have focused on Fonterra's opening forecast for the coming year, predicted this year to be \$4.25, as if it has significant meaning. To put that in perspective, here are Fonterra's opening forecasts and actual payments for the last five years.

| Year    | Opening Forecast (\$) | Actual Payment (\$)  | Variation \$) |
|---------|-----------------------|----------------------|---------------|
| 2011/12 | 6.75                  | 6.08                 | - 0.67        |
| 2012/13 | 5.50                  | 5.84                 | + 0.34        |
| 2013/14 | 7.00                  | 8.40                 | + 1.40        |
| 2014/15 | 7.00                  | 4.40                 | - 2.60        |
| 2015/16 | 5.25                  | 3.90 (not yet final) | - 1.35        |

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